SYLLABUS INTERNATIONAL TRADE POLICY

(Attached to Decision No...... / QD-ĐHNT dated / / 20.... of the President of Foreign Trade University)

Course title: International Trade Policy

Course code: TMAE301

Department: International Trade - School of Economics and International

Business

Credit hours: 3
Prerequite(s): None

Time of the first design/annoucment:

Adjust, modify, supplement:

1. INSTRUCTOR(s) INFORMATION:

No.	Instructors' name	Email	Phone number
1	Assoc. Prof. Dr. Dao Ngoc Tien	tiendn@ftu.edu.vn	0913566677
2	Assoc. Prof. Dr. Vu Thi Hien	hienvt@ftu.edu.vn	0903284333
3	Dr. Vu Huyen Phuong	phuongvh@ftu.edu.vn	0904698081
4	LL. M. Hoang Ngoc Thuan	hoangthuan@ftu.edu.vn	0912869981
5	Dr. Pham Thi Huyen Trang	trang.pham@ftu.edu.vn	0988 084 197
6	Dr. Nguyen Thu Hang	hangnt@ftu.edu.vn	0904651868

2. COURSE OBJECTIVES

This course provides students with basic knowledge of international trade and tools for analyzing international trade policy. Based on that, the course initially helps students to study and analyze issues related to international trade, international trade policy of nations and international trade policy of Vietnam compared with international regulations and commitments on international trade.

3. COURSE LEARNING OUTCOMES

3.1. Learning outcomes about knowledge, skills, autonomy and responsibility

3.1.1. Knowledge

On completion of this course, the students should be able to:

- CLO1: Describing basic knowledge about the principles applied in international trade policy, classic and modern theories related to international trade
- CLO2: Analyzing governmental management tools in import sector, state management tools in the export sector, and explore state management issues in the international trade of several countries in the world.

3.2.1 Skills

- CLO3: Ability to research and discover knowledge (collect, analyze and process information, think systematically).
- CLO4: Teamwork and management skills, leadership (group formation, group maintenance, team development and assignment control, assessment of group activities).
- CLO5: Presentation skills (reasoning, organizing ideas, communicating with individuals and organizations ...)

3.1.3 Autonomy and responsibility

- CLO6: Students know how to comply with domestic and international regulations and laws, and meet professional ethical requirements.

3.2 Matrix of the contribution of Course learning outcomes to Program learning outcomes

Course learning		Program learning outcomes												
outcomes	PL O1	PL O2	PL O3	PL O4	PL O5	PL O6	PL O7	PL O8	PL O9	PLO 10	PLO 11	PLO 12	PLO 13	PLO 14
CLO1	X	X	X	X			X	X				X	X	X
CLO2	X	X	X	X			X	X				X	X	X
CLO3	X	X	X	X	X	X	X	X	X	X	X	X	X	X
CLO4					X	X					X	X	X	X
CLO5					X					X				X
CLO6			X								X	X		X
Course	4	4	4	4	4	3	4	5	5	4	4	4	4	4

4.READINGS MATERIALS:

4.1. Textbook(s):

1. Paul R. Krugman and Maurice Obstfeld (2009), *International Economics: Theory & Policy*, 8e, Prentice Hall.

4.2. Optional reading(s):

- 2. WTO (2015). Understanding the WTO.
- 3. Dominick Salvatore (2013), International Economics, 11e, George Hoffman.

4.3. Websites and links:

- 4. www.moit.gov.vn
- 5. www.nciec.gov.vn
- 6. www.vneconomy.com.vn
- 7. www.mpi.gov.vn
- 8. www.gso.gov.vn
- 9. www.mofa.gov.vn
- 10. www.customs.gov.vn
- 11. www.mof.gov.vn
- 12. www.vietnam-ustrade.org
- 13. www.vcci.com.vn
- 14. www.worldbank.org
- 15. www. vitranet.com.vn
- 16. www.aseansec.org
- 17. www.apecsec.org
- 18. www.wto.org
- 19. www.macmap.org
- 20. www.epingalert.org

5. COURSE CONTENTS AND SCHEDULE:

5.1. Course contents:

				Contribution		
		Hour(s)	on the class		Self-	to CLO
No.	Contents	Lecture	Practice, Seminar	Essays, Exercise, Assignments	study with teacher's tutorials	
1-3	Chapter 1: Overview of trade and international trade policy	6	3	3.5	15	1; 2; 3; 6
4 - 6	Chapter 2: Theory of international trade	6	3	4	15	1; 2; 3; 4; 5; 6
7 - 9	Chapter 3: Import policy	6	3	4	15	1; 2; 3; 4; 5; 6
10	MIDTERM TEST	0	1	0	5	1; 2; 3; 4; 5;
11 - 14	Chapter 4: Export policy	8	4	4	20	1; 2; 3; 4; 5; 6
15	Chapter 5: International trade policy of some countries in the world	4	1	9,5	5	1; 2; 3; 4; 5;
Total	1	30	15	25	80	

5.2. Schedule of lectures

	Teaching activities	Hour(s)	Content	Contribution to CLO
1	Lecture	2	1.1. The basics of	1; 2; 3; 6
	Practice, Seminar	1	international trade	
	Essays, exercise,	1.5	1.2. The relationship	
	assignments		between international	
	Self-study with the	5	trade and other sectors	
	teacher's tutorials			
	Assessment ()		- What are the basics of	international trade?
			- What is the rel	±
			international trade and o	ther fields?

2	Teaching activities	Hour(s)	Content	Contribution to CLO
	Lecture	2	1.3. The basics of	1; 2; 3; 6
	Practice, Seminar	1	international trade	
	Essays, exercise, assignments	1	policy 1.3.1. The concept and	
	Self-study with the teacher's tutorials	5	task of international trade policy 1.3.2. Forms of	

	international trade policy
Assessment ()	- What are the concepts and tasks of
	international trade policy?
	- What are the forms of international trade
	policy?

3 Teaching activities	Hour(s)	Content	Contribution to CLO
Lecture	2	1.3.3. Principles in	1; 2; 3; 6
Practice, Seminar	1	international trade	
Essays, exercise,	1	policy	
assignments			
Self-study with the	5		
teacher's tutorials			
Assessment ()		- What are the princip	oles in international
		trade policy?	

4	Teaching activities	Hour(s)	Content	Contribution to CLO	
	Lecture	2	2.1. Classical Theories	1; 2; 3; 4; 5; 6	
	Practice, Seminar	1	of International Trade		
	Essays, exercise, assignments	1			
	Self-study with the teacher's tutorials	5			
	Assessment ()		- What are the classic theories of international trade?		

5	Teaching activities	Hour(s)	Content	Contribution to CLO
	Lecture	2	2.2. New theories of	1; 2; 3; 4; 5; 6
	Practice, Seminar	1	international trade	
	Essays, exercise, assignments	1		
	Self-study with the teacher's tutorials	5		
	Assessment ()		- What are the new theo trade?	ories of international

6	Teaching activities	Hour(s)	Content	Contribution to CLO
	Lecture	2	2.2. New theories of	1; 2; 3; 4; 5; 6
	Practice, Seminar	1	international trade	
	Essays, exercise,	2	2.3. The benefits of	
	assignments		international trade	
	Self-study with the	5	2.4. International trade	
	teacher's tutorials		in an open-small scale	
			economy	
	Assessment ()		- What are the new theo	ories of international
			trade?	
			- What are the benefits o	f international trade?

	- What will happen with international trade in an open-small scale economy?
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7	Teaching activities	Hour(s)	Content	Contribution to CLO
	Lecture	2	3.1. The purpose and	1; 2; 3; 4; 5; 6
	Practice, Seminar	1	role of imports	
	Essays, exercise, assignments	1	3.2. Basic principles and import policies of Vietnam	
	Self-study with the teacher's tutorials	5		
	Assessment ()		What is the purpose and role of the import?What are the basic principles and import policies of Vietnam?	

8	Teaching activities	Hour(s)	Content	Contribution to CLO	
	Lecture	2	3.3. Measures for 1;	; 2; 3; 4; 5; 6	
	Practice, Seminar	1	import management		
	Essays, exercise, assignments	1	3.3.1. Import Tax		
	Self-study with the teacher's tutorials	5			
	Assessment ()		- What are the import mana		
			- What are the functions of import tax?		

9	Teaching activities	Hour(s)	Content	Contribution to CLO	
	Lecture	2	3.3.2. Groups of non-	1; 2; 3; 4; 5; 6	
	Practice, Seminar	1	tariff measures and		
	Essays, exercise, assignments	2	tools		
	Self-study with the teacher's tutorials	5			
	Assessment ()	•	- What are non-tariff measures? - Practice ITC's tools: macmap, ePing,		

10	Teaching activities	Hour(s)	Content	Contribution to CLO
	Lecture	0		
	Practice, Seminar	1		1; 2; 3; 4; 5
	Essays, exercise, assignments	0		
	Self-study with the teacher's tutorials	4		
	Assessment ()	1	- What are the basics of - What is the re international trade and o - What are the cond international trade policy - What are the forms of policy?	lationship between other fields? cepts and tasks of y?

- What are the principles in international
trade policy?
- What are the classic theories of international
trade?
- What are the new theories of international
trade?
- What are the new theories of international
trade?
- What are the benefits of international trade?
- What will happen with international trade in
an open-small scale economy?
- What is the purpose and role of the import?
- What are the basic principles and import
policies of Vietnam?
- What are the import management tools?
- What are the functions of import tax?
- What are non-tariff measures?

11	Teaching activities	Hour(s)	Content	Contribution to CLO
	Lecture	2	4.1. The role of export	1; 2; 3; 4; 5; 6
	Practice, Seminar	1	4.2. Export principles	
	Essays, exercise,	1	and policies of	
	assignments		Vietnam	
	Self-study with the	5		
	teacher's tutorials			
	Assessment ()		- What are the role of ex	± .
			- What are the export r	rules and policies of
			Vietnam?	

12	Teaching activities	Hour(s)	Content	Contribution to CLO
	Lecture	2	4.3. Export incentives	1; 2; 3; 4; 5; 6
	Practice, Seminar	1	4.3.1. Measures to	
	Essays, exercise,	1	improve the export	
	assignments		structure	
	Self-study with the	5		
	teacher's tutorials			
	Assessment ()		- What are the measu	ires to improve the
			export structure?	

13	Teaching activities	Hour(s)	Content	Contribution to CLO
	Lecture	2	4.3.1. Trade credit and	1; 2; 3; 4; 5; 6
	Practice, Seminar	1	financial measures	
	Essays, exercise, assignments	1		
	Self-study with the teacher's tutorials	5		
	Assessment ()		- What are the trade credit and financia measures?	

Ī	14	Teaching activities	Hour(s)	Content	Contribution to
	14	reaching activities	110u1(5)	Content	Contribution to

			CLO
Lecture	2	4.3.3. Group of	1; 2; 3; 4; 5; 6
Practice, Seminar	1	institutional measures	
Essays, exercise,	1	and export promotion	
assignments			
Self-study with the	5		
teacher's tutorials			
Assessment ()		- What are institutional	measures and export
		promotion?	

15	Teaching activities	Hour(s)	Content	Contribution to CLO	
	Lecture	4	5.1. International trade	1; 2; 3; 4; 5; 6	
	Practice, Seminar	1	policies of some		
	Essays, exercise,	9,5	developed countries		
	assignments		5.1.1. International		
	Self-study with the	5	trade policy of the		
	teacher's tutorials		United States		
			5.1.2. International		
			trade policy of the EU		
			5.1.3. Japan's		
			international trade		
			policy		
			5.2. International trade		
			policies of some		
			developing countries		
	Assessment ()		- What are international trade policies developed countries?		
			- What are internation	al trade policies of	
			developing countries?		

6. COURSE POLICY: The course policy is under the current training regulations.

6.1. Missions of students

- Read materials and prepare before attending class.
- Fulfill all assigned tasks.
- Prepare the discussion of the course.

6.2. Regulations of exam

The course policy is under the current training regulations.

7. COURSE ASSESSMENT

- Score ladder: 10

- Type of assessment

For	m	Content	Criteria		CLO	Propor tion
T- 4:	A 1	Students have to attend all the	The number	of	1 2 2	100/
Formative	Attendan	lectures, complete all the	attendances	and	1; 2; 3;	10%
	ce	assignments and express their	participation	in	5	
		opinions in the lectures	lesson			

	Midterm test	Subjects covered in this course	Writing test/ assignments/ presentation/ group work	1; 2; 3; 4; 5	30%
	Bonus Points	Correctly answering questions in class will be awarded a bonus point of 0.2 pts in the mid term or 0.1 in the final test			
Summative	Final test	Subjects covered in this course	Writing exam (Multiple-choice and/or essay questions), Assignments, Report, Project, Oral Examination, or a combination of the above	1; 2; 3; 4; 5	60%

DEAN OF SCHOOL	HEAD OF DEPARTMENT
Assoc. Prof. Dr. Bùi Thị Lý	Dr. Vũ Thành Toàn